

MAHLE 2018 BUSINESS YEAR AT A GLANCE

in EUR million		2018	2017	Change
Sales	Group	12,581	12,788	-1.6%
	Europe	6,016	6,161	-2.4%
	North America	3,404	3,390	+0.4%
	South America	625	676	-7.5%
	Asia/Pacific	2,484	2,514	-1.2%
	Africa	53	47	+12.9%
Result	EBITDA	1,377	960	+43.4%
	EBIT	773	355	+117.7%
	EBIT in % of sales	6.1	2.8	
	EBIT adjusted for amortization of goodwill and effects from purchase price allocations	908	495	+83.3%
	Result from business activities	614	262	+134.1%
	Consolidated net income	446	102	+336.8%
	Dividend of the MAHLE GmbH¹⁾	13.4	7.5	+78.7%
R&D and tangible fixed assets	Research and development expenses	751	748	+0.4%
	Research and development expenses in % of sales	6.0	5.9	
	Property, plant, and equipment	3,137	3,009	+4.2%
	Capital expenditure on tangible fixed assets	609	612	-0.5%
Equity and balance sheet total	Equity	3,014	2,632	+14.5%
	Equity ratio in %	36.4	32.1	
	Balance sheet total	8,272	8,195	+0.9%
Net debt	Financial liabilities to banks and on capital market	1,545	1,659	-6.9%
	Thereof with a remaining period of up to 1 year	214	140	+52.6%
	Thereof with a remaining period of more than 5 years	193	326	-40.7%
	Cash in hand, bank balances, and checks	407	503	-19.1%
Cash flow	Cash flows from operating activities	425	766	-44.5%
	Cash flows from investing activities	-347	-652	-46.8%
Employees	Group	79,564	78,277	+1.6%
	Germany	13,249	13,075	+1.3%
	Europe (incl. Germany)	35,655	34,909	+2.1%
	North America	17,090	16,469	+3.8%
	South America	9,074	9,255	-2.0%
	Asia/Pacific	16,697	16,597	+0.6%
	Africa	1,048	1,047	+0.1%

¹⁾ Proposal for the specified financial year